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Marlene H. Dortch

April 30, 2013

Secretary Federal Communications Commission 445 12th Street, SW Washington, DC 20554

> Re: Notice of *Ex Parte* Presentation

> > ViaSat, Inc.

WC Docket No. 10-90; GN Docket No. 09-51; WC Docket No. 07-135; WC Docket No. 05-337; CC Docket No. 01-92; CC Docket No. 96-45;

WC Docket No. 03-109

Dear Ms. Dortch:

On April 26, 2013, Michael Rapelyea, Director of Government Affairs of ViaSat, Inc. and the undersigned as counsel to ViaSat, Inc., met with Angela Kronenberg and Rebekah Goodheart of Commissioner Mignon Clyburn's office. The attached presentation formed the basis for the discussion.

Please contact me with any questions.

Respectfully submitted,

/s/ John P. Janka John P. Janka

cc: Angela Kronenberg Rebekah Goodheart



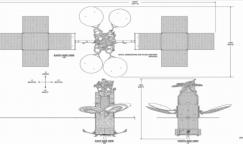
# ViaSat Broadband



### ViaSat-1

## **From Drawing Board to Reality**









### **ViaSat-1 Fast Facts**

#### **Type**

Geostationary

#### Location

115 degrees West longitude, directly south of Las Vegas

#### Weight

15,000 pounds or 5 minivans

#### **Dimensions**

8ftx8ft cross section, 25 feet tall or as tall as a two story house. Deployed solar arrays, 90ft tip to tip

#### **Years in Development**

10

#### Launched

October 2011

#### **Capacity**

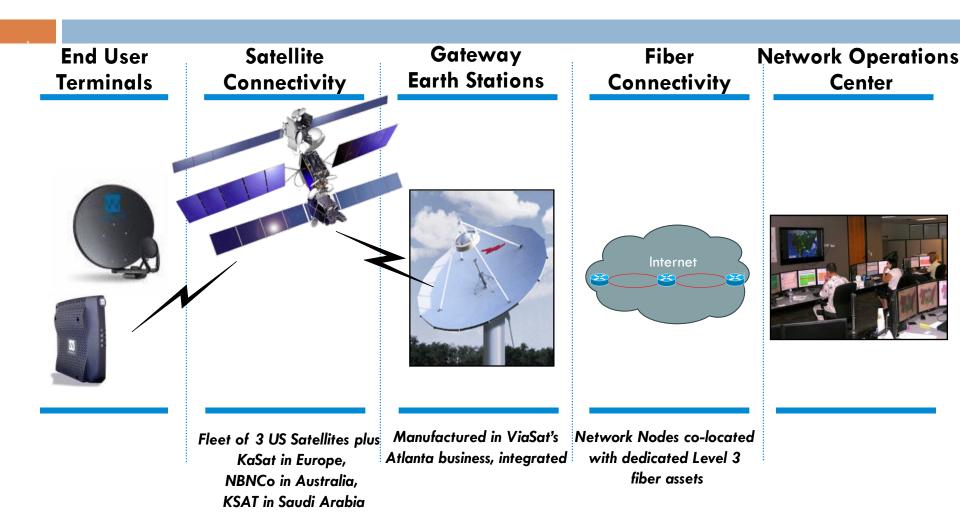
140 Gbts or more than all other satellites above CONUS combined

### **Speeds**

Consumer offering12Mbps down, 3Mbps up for \$50/month. Military offerings reach 20Mbps

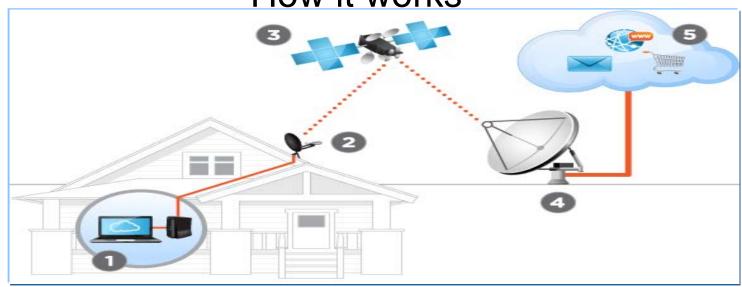


## **End to End Network Architecture**



## **How It Works**

How it works



## **Our Markets**

#### **Airline WiFi**



News













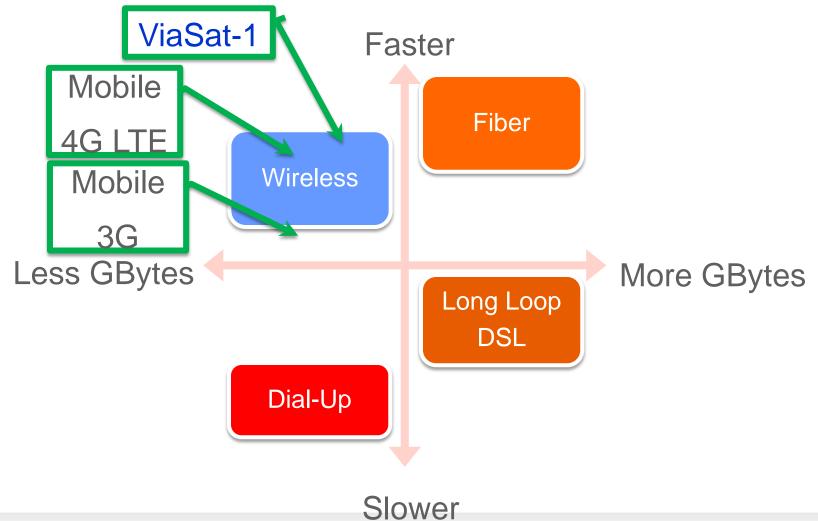
**Military** 





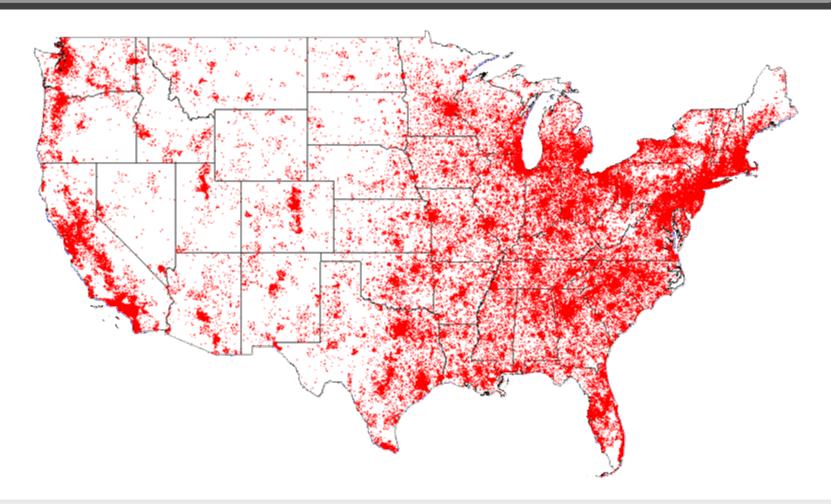


# **Market positioning**



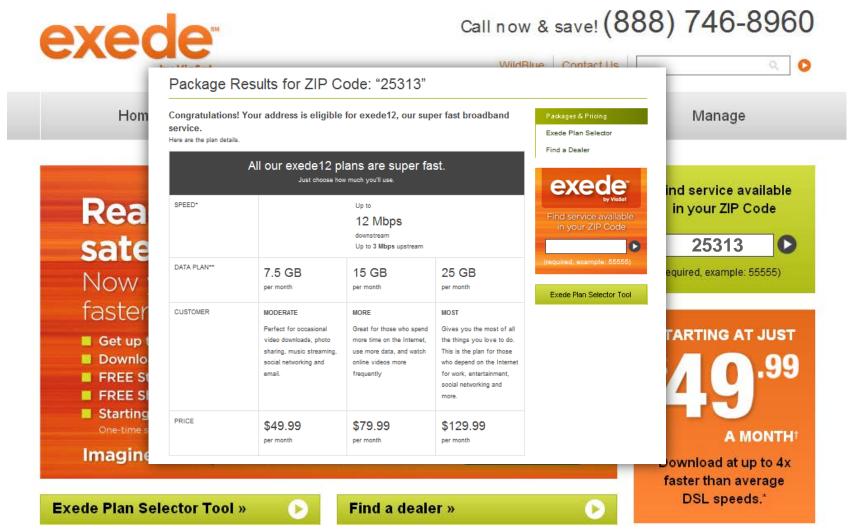
# **Customer Density Follows U.S. Population Density**

### **ViaSat Customer Density**



# How do customers buy our service?





http://www.exede.com/

